

SOFTCAT SALES EXECUTIVE.

'A DAY IN THE LIFE OF'



PROSPECTING NEW
ACCOUNTS



ACCOUNT MANAGEMENT



UNDERSTAND YOUR
CUSTOMER'S IT NEEDS



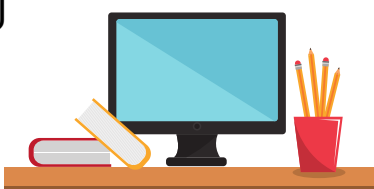
BUILDING
RELATIONSHIPS



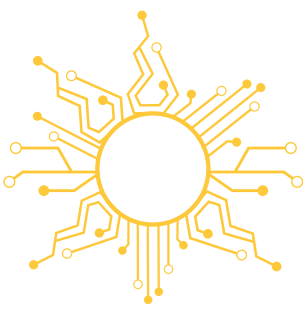
CUSTOMER
MEETINGS

WHAT WE NEED FROM YOU

SALES
OR CUSTOMER FACING
EXPERIENCE IS DESIRABLE BUT NOT ESSENTIAL



- HIGHLY ORGANISED
- QUICK LEARNER
- SELF STARTER
- STRONG COMMUNICATION SKILLS
- ABILITY TO BUILD RAPPORT
- ENTREPRENEURIAL FLARE
- PASSION FOR SALES



**KEEN TO LEARN ABOUT
NEW AND EMERGING
TECHNOLOGIES**

ABOUT US

A **BILLION** POUND TECHNOLOGY COMPANY



WHAT WE OFFER

OVER £60K OTE 
IN 3 YEARS 

BASIC SALARY: £24,000- £27,000
UNCAPPED COMMISSION STRUCTURE
TRAINING PROGRAMME
SALES DEVELOPMENT
PROGRAMME 

OUR COMMUNITIES



OUR VENDOR PARTNERS

JUST A FEW!



OUR VALUES



LOCATIONS

