

SOFTCAT SALES EXECUTIVE.

'A DAY IN THE LIFE OF'



PROSPECTING NEW ACCOUNTS



ACCOUNT MANAGEMENT



UNDERSTAND YOUR CUSTOMER'S IT NEEDS



BUILDING RELATIONSHIPS

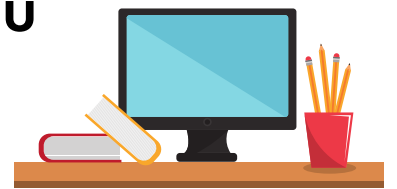


CUSTOMER MEETINGS

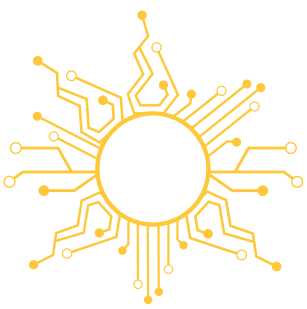
WHAT WE NEED FROM YOU

SALES OR CUSTOMER FACING

EXPERIENCE IS DESIRABLE BUT NOT ESSENTIAL



- HIGHLY ORGANISED
- QUICK LEARNER
- SELF STARTER
- STRONG COMMUNICATION SKILLS
- ABILITY TO BUILD RAPPORT
- ENTREPRENEURIAL FLARE
- PASSION FOR SALES



KEEN TO LEARN ABOUT NEW AND EMERGING TECHNOLOGIES

ABOUT US

A **BILLION** POUND TECHNOLOGY COMPANY

95%

Employee Satisfaction Rate

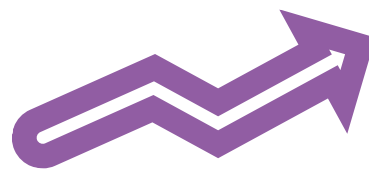


glassdoor™
5th BEST PLACE TO WORK IN THE UK 2020!

SALARY & EARNING POTENTIAL

EARNING POTENTIAL

OVER £60K OTE IN 3 YEARS



BASIC SALARY: £19,000 - £23,000
UNCAPPED COMMISSION STRUCTURE

OUR VENDOR PARTNERS JUST A FEW!



Microsoft



vmware



Hewlett Packard
Enterprise

Adobe

DELL Technologies

CISCO

Lenovo

OUR VALUES



PASSION



INTELLIGENCE



FUN



RESPONSIBLE

LOCATIONS



CHECK OUT OUR SOCIALS!

